

Course ID	P48618	Effective Negotiation Skills		
Program	Police		Status	Active
Subject	Inservice		Credit Hours	6.00
Instructor			Pass Score	0.00
Provider	MD Police & Corr. Training Commissions		Approved	7-21-2023
Location			Period From	8-01-2023
Course Type			Period To	8-01-2026
Training Type			File Number	
Attribute		Certificate Status For Period		
Attribute				
Attribute				
Attribute				
Attribute				
Attribute				

Persons who complete this course will be awarded the following certification.

Course Description

This course is designed to enable the student to learn about the nature of conflict and to develop negotiation skills needed to resolve disputes when the desires of two individuals or groups appear incompatible. Topics to be covered include the nature of conflict and its sources, problem solving techniques in conflict situations, negotiation styles and skills for situational applications and conflict resolution.

Class Sessions

Course ID	C19149 Effective Negotiation Skills		
Program	Corrections	Status	Active
Subject	Inservice	Credit Hours	6.00
Instructor		Pass Score	0.00
Provider	MD Police & Corr. Training Commissions	Approved	7-21-2023
Location		Period From	8-01-2023
Course Type		Period To	8-01-2026
Training Type		File Number	
Attribute		<p>Persons who complete this course will be awarded the following certification.</p> <p>Certificate</p> <p>Status</p> <p>For Period</p>	
Attribute			
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